

## **Service...** when you need it **most.**



Vulcan's sales staff is available 24 hours every day to meet your emergency needs. If emergency circumstances warrant, our shop staff can begin your job immediately and continue working around the clock to meet your turnaround delivery needs.



- Welded helical solid finned tubes
- Welded helical serrated finned tubes
- Welded longitudinal finned tubes
- Aluminum L-foot finned tubes
- Pipe, fittings and flanges
- Bending services
- Turbulators
- Tube supports
- Tube Ferrules
- Shoulder plugs & gaskets



**Vulcan Finned Tubes, L.P.**  
27951 Commercial Park Drive  
Tomball, Texas 77375  
[vulcanfinnedtubes.com](http://vulcanfinnedtubes.com)

Phone 281-255-4775  
Toll Free 877-466-0055  
Emergency 281-435-5467  
Fax 281-516-7878

### [BUSINESS UPDATE]

## Finned tube manufacturer at top of U.S. Metals' list

### *Vulcan Finned Tubes*

The success of a business is often attributed to its ability to build and maintain strong relationships with customers and vendors. Vulcan Finned Tubes and U.S. Metals Inc. are representative of this philosophy.

Not only has U.S. Metals come to rely on Vulcan for its finned tube requirements, the company is also a critical vendor for all of Vulcan's pipe, valve and fitting needs.

"We value all of our customer and vendor relationships but it is especially satisfying when you can purchase from your customer in addition to selling to them," said Mike Soulant, president and owner of Vulcan.

U.S. Metals — a major pipe, valve and fitting distributor — works with many petrochemical plants and refineries. When these facilities need finned tubes, U.S. Metals will subcontract the job to Vulcan. Many of these finned tube requirements are for emergency turnarounds where delivery is critical.

"Vulcan's ability to handle emergency projects, their expertise, and their new facility, has put them at the top of my finner's list," said Larry Tompkins, a sales representative at U.S. Metals.

For the past five years, U.S. Metals has worked with Vulcan and each time, Tompkins has been impressed by Vulcan's work.

*"After five years of doing business with Vulcan, from the first order to the present day, every project has been on time and with zero defects," said Tompkins.*

It is not just the projects that have been completed by Vulcan that are impressive, but it is also the experienced management that makes calling Vulcan an easy choice.

*"With Mike's expertise in the business, it was only natural that I would continue to work with him at Vulcan," Tompkins said.*

Since contracting Vulcan for projects that have developed over the years, Tompkins is confident in the work the company has performed for U.S. Metals and knows the company is equipped to handle projects of any magnitude for other companies in the industry.

*"I would highly recommend Vulcan for your finning requirements," he said.*

For more information about Vulcan, call (281) 255-4775 or visit [www.vulcanfinnedtubes.com](http://www.vulcanfinnedtubes.com). □